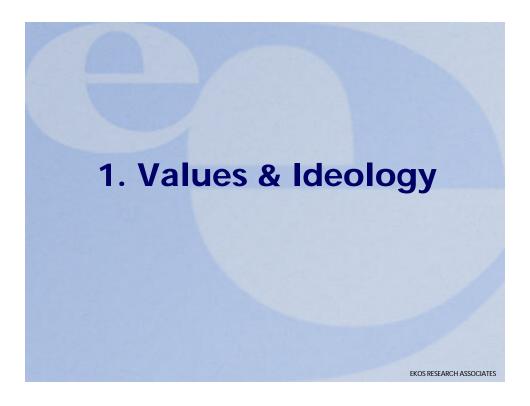


Methodology

- Telephone surveys of the general public 18 years of age and over
 - <u>Canada</u>: 2,002 respondents (Jan.-Feb. 2002);
 ±2.2, 19 times out of 20
 - <u>U.S.</u>: 2,002 respondents (Feb.-Mar. 2002);
 ±2.2, 19 times out of 20
 - Mexico: 1,000 respondents (Mar. 2002);
 ±3.1, 19 times out of 20
- Tracking results from past EKOS research

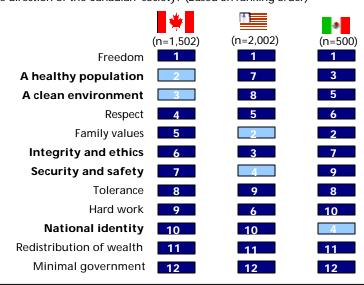


Values and Diversity

- Current theory predicts a convergence of values
 - Common market in place but emerging "community" premature
- Values across Canada, U.S., Mexico very similar
 - Similar Canada-U.S. underlying structure with different relative emphasis and segmentation
 - ❖ But value gap widening between Canada & U.S.
- Key areas of values tension:
 - Collectivism-statism values in Canada (also more secular and cosmopolitan)
 - Individualism, moralism and materialism stronger in U.S.
 - Mexico accents humanism, national progress and lower statism
- Overall differences: Can.-U.S. closest; then U.S.-Mexico, then Can.-Mexico

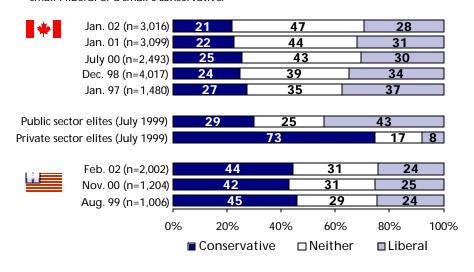
Values & Goals for Direction of Country (selected indicators)

Q: How important would you say each of the following values or goals is in shaping the direction of the Canadian society? (Based on ranking order)



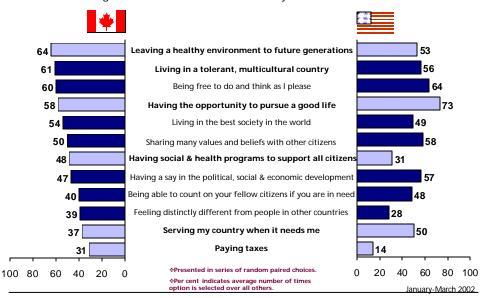
Political Ideology

Q: Thinking about your overall political persuasion, would you sayyou are more of a small I liberal or a small c conservative?



Meaning of Being Canadian/American

Q: What does being a Canadian/an American mean to you? Is it... or ...



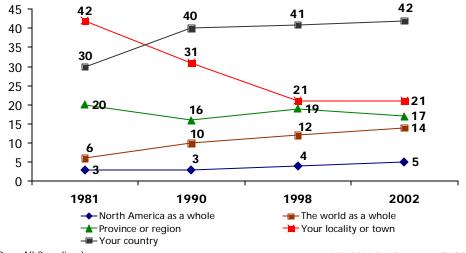


Identity & Belonging

- Identities in N.A. very different than in Europe
 - National identity <u>rising</u> in N.A. and <u>declining</u> in Europe
 - Attachment to town or community declining in both Canada & U.S.
- Distribution of U.S.-Canada identities very similar with some patterns converging
 - U.S. identities more linked to religion, North America and ethnic group; Sept. 11 effect evident
 - Global identification higher than N.A. identification in both countries
 - Canadians more cosmopolitan
- Overall, Mexico more nationalistic (but disconnected from state); Canadians continue to display "state nationalism"

Tracking Primary Identity in Canada

Q: To which of these groups would you say you belong, first of all?

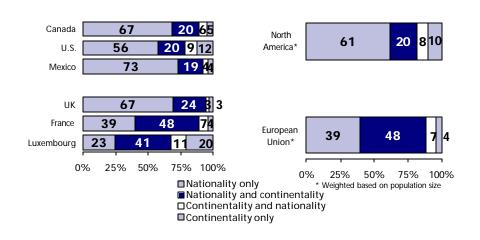


(Base: All Canadians)

World Value Surveys & EKOS

Complementary Identities

Q: Would you say that you see yourself as...?



N.A. results, January-March 2002, EU results: Eurobarometer, November 1999

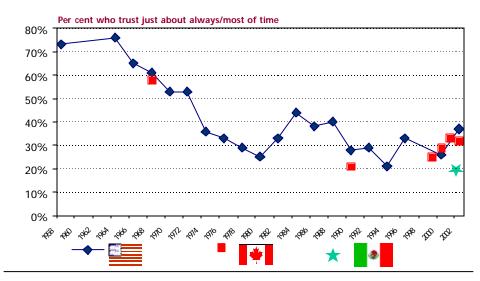


Trust & Confidence

- U.S.-Canada trust in federal government very similar
 - Comparable long term trajectory;
 - But Sept. 11 elevated trust in government more in U.S. than in Canada
- Mexicans' trust patterns different
 - Less trust in public institutions (e.g. police and government), private sector, and non-profit and volunteer organizations
 - U.S.-Canada data for trust in private and public sector wildly contradict preferred division of responsibility data
- Impact of recent events (so far) limited in short-term and uncertain in long-term
 - Recent contracting controversies confirm what many Canadians cynically believe about government
 - Though lean is toward seeing things as worse rather than better compared with 10 years ago, majority thinks things are the same
- Canadian public still expects a lot from government
 - Accountability, inclusion & transparency key public prescriptions
 - Missing public interest in decision-making element of public distrust and cynicism

Tracking Trust in Federal Government

 $\ensuremath{\mathbf{Q}}\xspace$: How much do you trust the government in Washington/Ottawa/Mexico City to do what is right?

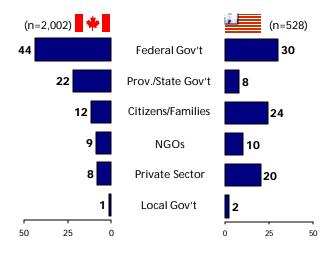


Trust & Division of Labour

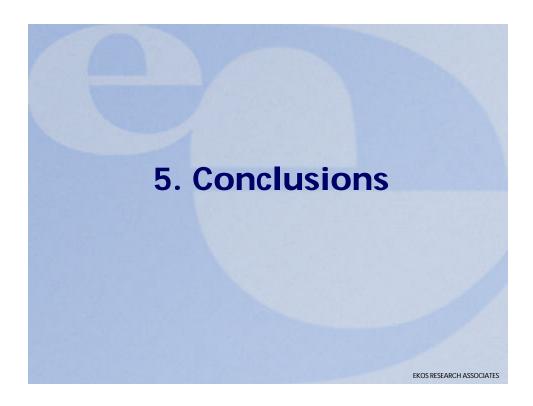
- Major U.S.-Canada differences with division of labour
 - In Canada, greater emphasis on federal and provincial governments, identity politics and collectivism
 - In U.S., responsibility distributed more evenly across a broader range of non-government sources including an enlarged role for families and citizens

Division of Labour - Health

Q: In your opinion, who should have the primary responsibility for health care?



January-March 2002



Bottom Line

- Identities in N.A. very different than in Europe
 - National identity <u>rising</u> in N.A. and <u>declining</u> in Europe
- Values in Canada, U.S. and Mexico close but different enough to support separate national communities
- Shorter-term shifts in values suggest widening not narrowing differences
- Value differences seem to permit both common economic space and separate moral communities

